

Setting Up the Meeting:

- Location Setup: Ensure a comfortable environment for discussions (dinner table, cozy corner, etc.).
- Snacks/Desserts: If it's a dessert social, provide light snacks or desserts that create a relaxed atmosphere.
- Seating Arrangement: Arrange seating to encourage conversation (round table, seats facing each other).
- Ambassador Presentation: Introduce yourself, share your connection to RPI, and provide a brief program overview.
- Audio/Visual Setup: Ensure visibility for any video or PowerPoint presentations.

Meeting Scenarios:

Scenario 1: One-on-One Meeting

Setting: A coffee shop or office.

- What's Needed:

- A quiet, intimate space with just you and the potential donor.
- Bring your Brochures about the project, Business Cards, and Donation Cards.

- Agenda:

- Start with a brief personal introduction.
- Share the impact of RPI, specifically highlighting the \$400,000 dormitory project for pastors in Uganda and the amount already raised: \$_____.
- Present the Brochure about the project, focusing on how their gift will directly fund the dormitory and help rural pastors continue their training.
- Walk through the project phases, emphasizing the current fundraising phase and the next step—example: groundbreaking and construction.
- Answer any questions the potential donor may have.
- Fill out the Donation Card or walk them through the online portal to give.
- Encourage immediate action: "We would love for you to consider making a commitment today, and we're here to help you through the giving process."
- Thank them for their time, leave your contact details, and schedule a follow-up call or meeting if needed.

Scenario 2: Dessert Social

Setting: A group of 6-10 people at a friend's house or local venue.

- What's Needed:

- Brochures about the project, Business Cards, Donation Cards, and Video/PowerPoint.

- Agenda:

1. Welcome everyone and introduce yourself.
2. Share the mission of RPI, the donor program, and how it impacts rural pastors—especially the dormitory project.
3. Show the Video/Slide Deck to give a visual understanding of the program's reach, emphasizing the \$400,000 dormitory project and the amount already raised: \$_____.
4. Hand out Brochures about the project for review.
5. Walk through the project phases, emphasizing the current fundraising phase and the next step—example: groundbreaking and construction.
6. Open the floor for questions and encourage informal discussions.
7. Invite people to give on the spot via the Online portal or Donation Card.
8. Encourage immediate action: "We'd love for you to consider a donation today. Every gift brings us closer to the dormitory completion."
9. Thank them for their time, leave your contact details, and schedule a follow-up call or meeting if needed.

Scenario 3: Lunch Gathering

Setting: Casual lunch setting, either at a restaurant or home.

- What's Needed:

- Brochures about the project, Testimonies/Success Stories, and Donation Information.

-Agenda:

- Connect over the meal and briefly discuss RPI's impact on rural pastors and communities, focusing on the dormitory project. Share Testimonies or Success Stories from pastors who have benefited from training.
- Explain donation options through the online portal or by filling out the Donation Card.
- Walk through the project phases, explaining where we are now (fundraising) and what's coming next (example: groundbreaking).
- Encourage immediate action: "We'd love for you to give today. Even smaller gifts are incredibly impactful."
- Thank them for their time, leave your contact details, and schedule a follow-up call or meeting if needed.

Additional Elements:

- **Impact Testimonials:** During each meeting scenario, it can be helpful to share a real-life story of a pastor or community benefiting from RPI's work. This could help make the cause more personal and relatable. Consider sharing testimonies from pastors who have already completed their training, and how the dormitory project will directly impact their future.
- **Progress Visual Aids:** If the setting allows, display a visual progress bar showing the amount raised for the dormitory. This will help donors see the progress, and how their contribution will bring us closer to completing the \$400,000 goal.
- **Follow-Up Plan:** After each meeting, confirm that you will follow up with an email and thank-you note within 48 hours. Reaffirm that they can contact you with any questions or concerns after the meeting.