

# Setting Up the Meeting:



- Location Setup: Ensure a comfortable environment for discussions (dinner table, cozy corner, etc.).
- Snacks/Desserts: If it's a dessert social, provide light snacks or desserts that create a relaxed atmosphere.
- Seating Arrangement: Arrange seating to encourage conversation (round table, seats facing each other).
- Ambassador Presentation: Introduce yourself, share your connection to RPI, and provide a brief program overview.
- Audio/Visual Setup: Ensure visibility for any video or PowerPoint presentations.

## Meeting Scenarios:

### Scenario 1: One-on-One Meeting

**Setting:** A coffee shop or office.

**- What's Needed:**

- A quiet, intimate space with just you and the potential sponsor. Bring your Sponsorship Packet, Business Cards, and Yellow Card Commitment Forms.

**- Agenda:**

- Start with a brief personal introduction.
- Share the impact of RPI and your connection to the cause.
- Present the Sponsorship Packet, highlighting the details of the pastor's profile.
- Walk through the Sponsorship Levels & Benefits.
- Answer any questions the potential sponsor has.
- Fill out the Yellow Card Sponsorship Form or walk them through the online portal sign up.
- Thank them for their time, leave your contact details, and schedule a follow-up call or meeting if needed.

### Scenario 2: Dessert Social

**Setting:** A group of 6-10 people at a friend's house or local venue.

**- What's Needed:**

- Sponsorship Brochures, Sponsorship Packets, Business Cards, Yellow Card Commitment Forms, and Video/PowerPoint.

**- Agenda:**

- Welcome everyone and introduce yourself.
- Share the mission of RPI, the sponsorship program, and how it impacts rural pastors.
- Show the Video/Slide Deck to give a visual understanding of the program's reach.
- Hand out Sponsorship Packets for review.
- Open the floor for questions and encourage informal discussions.
- Invite people to sign up on the spot – Online portal or Yellow Card Donation Form.
- Thank them for their time, leave your contact details, and schedule a follow-up call or meeting if needed.

### Scenario 3: Lunch Gathering

**Setting:** Casual lunch setting, either at a restaurant or home.

**- What's Needed:**

- Bring Sponsorship Brochures, Sponsorship Packets, Testimonies/Success Stories, and Donation Information.

**- Agenda:**

- Connect over the meal and briefly discuss RPI's impact on rural pastors and communities, sharing Testimonies or Success Stories.
- Explain donation options through online portal or by filling out the Yellow Card Donation Form.
- Thank them for their time, leave your contact details, and schedule a follow-up call or meeting if needed.